REI SYSTEMS

Transforming Government through Cloud Technology

The Challenge

The Federal Cloud-First policy has initiated a fundamental shift in the way our government uses Information Technology (IT) to execute business and achieve mission objectives across the enterprise. As agencies move to the cloud, many are realizing that simply porting legacy systems is insufficient. Without a well thought out and future-proof cloud strategy, many agencies will fail to attain meaningful business process efficiencies, gain lasting cost-savings, and fully realize the vast benefits of cloud platforms.

The REI Solution

Building tomorrow's IT solutions that work for citizens and government today.

REI combines more than 25 years of experience developing custom IT solutions for federal customers with our Salesforce expertise. We tailor the #1 cloud platform to accelerate application deployment, craft common services across organizations, and create agency-specific, customized services. Our Salesforce® solutions reduce the cost of IT ownership by reducing the time to value and eliminating infrastructure, operations, and security costs.

Legacy Application Modernization

REI uses Salesforce to configure, re-build, and/or consolidate legacy apps and create new business value for a variety of public sector uses. Agencies benefit from better collaboration, data sharing, workflow automation, and mobility.

Enterprise Grants Management Systems

REI has designed, deployed, and managed grant systems for federal customers since 1996. GovGrants, our Salesforce-based grants management solution, automates manual procedures, reinforces compliance requirements, integrates with Grants.gov, unites the flow of grant funding allocations and disbursements, and simplifies reporting and collaboration.

GovGrants® *powered by REI Systems*

Constituent Relationship Management (CRM)

The future of citizen engagement will be defined by better, more timely communication. REI's CRM solutions allow agencies to accurately track constituent needs, collaborate, and take critical action anytime, anywhere. Having the right data at the right time, helps agencies make the good decisions that foster trust in public institutions.

Maximize your ROI with REI

As more federal, state, and local governments embrace cloud platforms, the importance of having a Salesforce implementation partner that understands the complex balance between introducing groundbreaking innovation, supporting change management, responsibly expending funds, and reinventing how agencies operate is critical to success. REI's history as a trusted thought partner in the public sector allows us to make it happen.

Public Sector Success Stories

Overseas Private Investment Corporation (OPIC)

OPIC sought a way to modernize and re-platform many of its legacy applications. Through REI's Salesforce implementation, OPIC streamlines insurance business operations, cuts down application processing time, and provides compelling, data-driven executive risk management reports and dashboards, in real-time.

National Aeronautics and Space Administration (NASA)

REI deployed a CRM solution for NASA's Small Business Innovative Research / Small Business Technology Transfer (SBIR/STTR) program on Salesforce. The CRM solution is used by NASA to manage all of its post-award funding opportunity life-cycle or the ability to commercialize government investments in innovative technologies. With this centralized online system, NASA's many center technology transfer leaders, program management staff, and executives are able to better collaborate to drive small businesses to secure additional funding through Phase II/III awards.

District of Columbia's Department of Health (DOH)

The District of Columbia's DOH required a grants management system to track the end-to-end flow of grants. REI's GovGrants provides the DCDOH with user-friendly forms, templates, workflows, ease-of-use dashboards and management tools for oversight and quality control. GovGrants will eliminate tedious manual processes and standardize operations across 5 DOH administrations resulting in a 50% efficiency gain.

About REI Systems

Named as one of Salesforce's top 5 implementation partners for the public sector, REI has completed 500+ implementations for 175+ public sector and commercial customers for 10+ years. REI maximizes Salesforce to accelerate innovation, increase productivity, reduce costs, and optimize asset utilization for every customer. We are a Silver Cloud Consulting Partner of Salesforce with a team of 50+ Salesforce cloud-certified experts. We also offer government focused applications on the Salesforce AppExchange, including GovGrants and GovBD, a pipeline management tool for government contractors.

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