A full lifecycle grants management offering for federal government.

The Challenge

When it comes to effectively and efficiently managing grants, federal government agencies face a complex and disjointed set of processes. Federal grant making agencies often face the dual challenge of awarding and tracking grants made both directly to individual recipients (e.g., researchers, universities, foundations, etc.) and those made to state and local governments, that in turn, award grants to sub-grantees. Federal agencies must solicit grant applications, review possible recipients, and track the use of funds over the life of multiple programs. From both a financial and performance perspective, this process can be onerous, error-prone, and highly manual.

The GovGrants® Solution

GovGrants is a cloud-based, software-as-a-service (SaaS) solution built by REI Systems to address the challenges federal agencies face across all phases of the grants management lifecycle. Accessible through any device, anywhere, GovGrants provides a highly intuitive user interface for managing grants and grantees.

GovGrants is a packaged application built on the world's leading cloud platform, Salesforce.com, whose Government Cloud is FedRAMP-certified as both a PaaS and SaaS cloud provider. In this manner, GovGrants can be extended with other capabilities of the Salesforce platform and provides API-based connectivity to an agency's financial management system for complete financial grant tracking automation. Key business processes are automated through the following modules and easily configurable to your agency's needs.
GovGrants links programs and people to grants lifecycle processes.

**Our comprehensive grants management solution is:**

**Cost Effective**
GovGrants is built on an evergreen cloud platform (force.com), and offered on a subscription basis. That means no hardware costs, no software costs, and no platform upgrade costs.

**Highly Configurable**
GovGrants is easily tailored to the unique aspects and organizational dynamics of any agency's grants management methodology. All changes to the application can be made without technical knowledge.

**Business Process Driven**
GovGrants is built on a robust automated workflow, notification, and approval engine that reduces manual data entry, increases compliance, and improves accountability.

**Data and Reporting Centric**
GovGrants offers agencies a powerful business intelligence and reporting capability that enhances grant tracking and ultimately, overall program performance.

**About REI Systems**
REI Systems (REI) has built automated grants systems for 14 federal and state agencies during the past 20 years. In 2016, our systems disbursed more than $20 billion in 41,000 grants for 1,700 programs. We are members of the Industry Advisory Council, the Grants Center of Excellence, and the National Grants Management Association.