2018 Annual Grants Management Survey Results

**SUCCESSES**

- 10% of respondents were new to grants
- 55% of state, local, & NGO respondents say performance improved in 2018
- 65% felt positive and grants directives are well received especially the Uniform Grant Guidance (UGG)

**CHALLENGES**

- 43% of federal respondents can’t measure performance
- 62% feel grant funding is uncertain & susceptible to politics
- 49% of Grantees & 52% of Sub-grantees dissatisfied with costs of software needed to report to federal gov’t

**WHAT GRANT MANAGERS WANT**

- 60% Automated data sharing between federal & state
- 62% well-qualified staff most significant key to success
- 83% Executive Leadership
- 89% Program Manager

**DATA**

- The federal government issues over $700 billion in grants every year.
- 89% of financial data collected is the most timely, useful, & reliable for performance
- 52% Self-reported quarterly data is the most common data collection mechanism

Background: These findings are based on the only large-scale survey of grant managers in the United States.