2018 Annual Grants Management Survey Results

440 Responses

58% with more than 10 years of experience
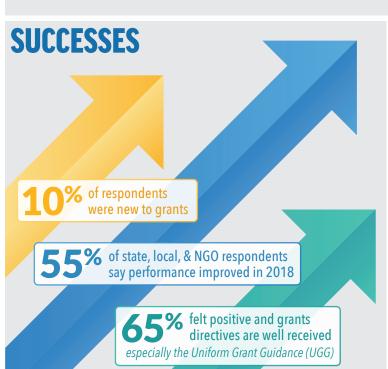
REI SYSTEMS

NGMA National Grants Management Association

THE GEORGE WASHINGTON UNIVERSITY WASHINGTON, DC

53% Grant Makers

18% Federal

52% State, Local & Tribal

SUCCESSES

10% of respondents were new to grants

55% of state, local, & NGO respondents say performance improved in 2018

65% felt positive and grants directives are well received *especially the Uniform Grant Guidance (UGG)*

WHAT GRANT MANAGERS WANT

60% Automated data sharing between federal & state

Leadership is increasingly interested in data & analytics
83% Executive Leadership
89% Program Manager

62% well-qualified staff *most significant key to success*

CHALLENGES

43% of federal respondents can't measure performance

62% feel grant funding is uncertain & susceptible to politics

49% Grantees **& 52%** Sub-grantees dissatisfied with costs of software needed to report to federal gov't

Too much time spent on compliance
15% Non-financial administrative requirements
30% Financial administrative requirements

76% dissatisfied that CAP goal 8 is not yet mature

DATA

The federal government issues over **$700 billion** in grants every year.

89% of financial data collected is the most timely, useful, & reliable for performance

52% Self-reported quarterly data is the most common data collection mechanism

Background: These findings are based on the only large-scale survey of grant managers in the United States.